



MODERN LUXURY SPOTLIGHT

Shan Davis never planned to become an entrepreneur. The signs were there all along, but it took a series of exit interviews to connect the dots. "At my exit interviews, each boss told me I'd make a great entrepreneur," Davis says. "That insight about me helped to shape a future doing what I wanted to do instead of what they wanted me to do."

She describes herself without apology: a nagging perfectionist and overly responsible. These aren't character flaws in her world; they're business assets.

Davis founded Club One Concierge with a clear vision, but not everyone bought it. During her first year, someone told her the business concept would never work. Her response? Pure determination mixed with a healthy dose of defiance. "I then became even more determined to succeed," she says. "To any additional doubters out there, I say nanny nanny boo boo."

Fifteen years later, her determination has paid dividends. "Our clients stay with us for years and we adore them," Davis says when asked about her proudest accomplishment.

Her approach to leadership draws heavily from one source: her mother. "She is a fixer. A quick-witted problem solver who can bandage your damaged soul when you're down and then yank you up by your collar and tell you to get back out there, and eat more protein," Davis says.

Davis gives back by creating opportunities for others. Each month, Club One Concierge provides a platform for vendors to present their services, becoming a referral source for hundreds of local businesses while engaging in community service work. Club One Concierge is Austin's only full-service house management company that serves as one trusted resource for a wide range of responsibilities.

**DYNAMIC** *Women*

AUSTIN

Shan Davis

**CLUB ONE CONCIERGE, LLC / FOUNDER & PRESIDENT**

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